Throughout the UK & Ireland

Infrastructure

Aldi - Key Facts

Aldi is currently the fifth largest supermarket chain in the UK and fourth largest in Ireland.

Our Regional Distribution Centres (RDC) are situated across the country to accommodate further new stores to open within all regions of the UK and Ireland:

Atherstone (UK Headquarters)
Bathgate
Bolton
Cardiff
Chelmsford
Darlington
Goldthorpe
Mitchelstow (Ireland)
Naas (Ireland)
Neston
Sheppey
Swindon

Total number of Stores within the UK and Ireland

<table>
<thead>
<tr>
<th>Year</th>
<th>Stores</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>823</td>
</tr>
<tr>
<td>2017</td>
<td>892</td>
</tr>
<tr>
<td>2018</td>
<td>959</td>
</tr>
</tbody>
</table>

For a 1.5% (freehold) or 10% (leasehold) finder’s fee*, please contact one of the Property Directors to discuss any individual sites.

* Acting as our agent on previously unknown sites.

Please visit www.aldi.co.uk/about-aldi/property to view our latest target requirements
Sites required throughout the UK & Ireland

We’re open to offers

Site Requirements

Aldi have ambitious acquisition and development plans for all cities and towns in the UK and Ireland, which means that we are looking to acquire sites that meet the following criteria for our standard store format:

- Minimum 1.5 acre site to accommodate a 18 - 20 k ft² unit and 100+ dedicated parking spaces
- Prominent main road frontage with good visibility and access
- Freehold or leasehold
- Town centre or edge of centre
- Retail Parks
- Approximately 15,000 catchment area
- Minimum 1km from existing stores - Potential relocation sites considered
- Acting as Developer for Mixed Use

We prefer to purchase freehold, town centre or edge of centre sites suitable for development. We are willing to explore all opportunities including developer led schemes and existing or new retail units.

Our yield profile is increasingly adding value to developments.

Corporate Acquisitions contacts:

Ciaran Aldridge
Corporate Property UK/IRL
Corporate Property Director
01827 333 108

James Hanna
Corporate Property UK/IRL
Corporate Property Manager (Acquisitions)
01827 890 646

Connor Donald
Corporate Property UK/IRL
Corporate Property Manager (Acquisitions)
01827 890 647

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Typical agent fees are 1.5% of the purchase price (freehold) or 10% of the annual rent (leasehold) finder’s fee*

Fees regarding the acquisition of portfolio purchases can be discussed and agreed from the outset.

*Acting as our agent on previously unknown sites.

Please visit [www.aldi.co.uk/about-aldi/property](http://www.aldi.co.uk/about-aldi/property) to view our latest target requirements
Key Points

- Quality, native species in landscaped zones
- Covered, well lit area for bicycles
- Free standing illuminated sign displaying opening times - adjacent to main entrance
- Covered trolley park situated near store entrance
- Dedicated parking spaces for parent and child - close to store entrance
- Secure, energy efficient refrigeration plant
- Dedicated delivery area situated away from store entrance

Please visit www.aldi.co.uk/about-aldi/property to view our latest target requirements
We’re shopping around for new sites in LONDON

London sites required

All types of property considered
- Development sites
- Mixed use schemes
- Retail parks
- High street
- Shopping centres
- Roadside

Flexible format requirements
- **Standard ALDI**
  - 18,000 - 20,000 sq ft
  - Min. 70 spaces
- **Small ALDI**
  - 0,000 - 14,000 sq ft
  - Min. 40 spaces
- **City ALDI**
  - 1000 - 10,000 sq ft
  - No Parking

For a 1.5% (freehold) or 10% (leasehold) finder’s fee*, please contact one of the Property Directors.

*Acting as our agent on previously unknown sites.

Please contact the following Property Directors:

**James Lowe or Lucy Winzer**

London North
- Email: property.che@aldi.co.uk
- Telephone: 01265 215000

London South
- Email: property.she@aldi.co.uk
- Telephone: 01795 601900

Please visit [www.aldi.co.uk/about-aldi/property](http://www.aldi.co.uk/about-aldi/property) to view our latest target requirements
Growth

Aldi is the UK’s fastest growing supermarket (Kantar Worldpanel - 12 weeks ending 24/03/2019). The efficiency throughout Aldi’s business and supply chain enables savings to be passed on to customers in the form of high quality products at low prices. During the last 12 months we have attracted more than one million new customers thanks to our award winning combination of outstanding quality products at the lowest prices in the sector.

From our customer services, to our employer credentials and products, we are regularly commended at awards ceremonies including 568 awards for Industry and Product in 2018. As a consequence we continually seek new sites across the country to meet customer demand.

Aldi has more than doubled its market share since 2010 and has a 8% share of the market (Kantar Worldpanel - 12 weeks ending 24/03/2019). We have also invested in our stores, including a refurbishment programme to revamp existing stores and all new stores, which provides more space for our fresh, chilled anc food-to-go ranges.

Quotes, Awards and Endorsements

Aldi was named Britain's favourite supermarket in the Which 2018 Customer Satisfaction Survey voted for by UK shoppers. The survey said Aldi topped the rankings thanks to its 'fantastic value for money combined with quality products.'

"Our fundamental purpose remains - to bring outstanding quality groceries at the lowest prices for our customers, creating jobs and supporting British farming and manufacturing"

"In 2020, Aldi will have been serving British Shopper for 30 years. In that time, we've become part of the fabric of British life. We're proud to be reaffirming our commitment today"

Giles Hurley CEO - UK and Ireland

Please visit www.aldi.co.uk/about-aldi/property to view our latest target requirements
Throughout the UK & Ireland

Employment

Our ambitious expansion plans are underpinned by the high-performing individuals across Aldi UK and Ireland.

With over 35,860 colleagues nationwide across 959 stores and 12 Regional Distribution Centres, we are committed to continually investing in development and training, which was just one of the reasons we were named Employer of the Year at The Grocer Gold Awards 2018.

Our long term store opening target is to have 1,200 stores by the end of 2025.

We will continue to create opportunities and actively recruit locally for each new store, typically creating between 40-50 new jobs for the community, with roles ranging from Store Assistants and Caretakers, to Apprentices and Store Managers.

Aldi is the UK’s best paying supermarket. Store assistants receive £9.10 rising to £10.41 per hour nationally and £10.55 rising to £10.89 per hour in London.

Store Managers earn £45,565 per annum rising to £59,420 after 4 years, if working within the M25 there is an additional annual bonus of £2,000.

Employment Growth for the UK and Ireland

<table>
<thead>
<tr>
<th>Year</th>
<th>Employment Growth</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>31,993</td>
</tr>
<tr>
<td>2017</td>
<td>33,558</td>
</tr>
<tr>
<td>2018</td>
<td>35,861</td>
</tr>
</tbody>
</table>

Aldi is the UK’s fastest growing supermarket (Kantar Worldpanel - 12 weeks ending 24/03/2019) and we have been highly awarded for our employer credentials in recent years, including top spot of The Times Top 100’s ‘Best Graduate Employers’.

All Graduates enter the ‘Area Manager Programme’ with an annual salary of £44,000 plus a company car, which will rise in increments to £76,195 in year 5.